

Retirement



Retirement

Wealth Account

Charges

The following information supports the illustration you have received from your financial adviser and will help you to understand which charges will be applicable to your Plan and when.

The amount and frequency of these charges are dependent on the investments you make, the options you choose and the amount of trading you do.

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FOR MORE INFORMATION

Throughout this leaflet we make reference to additional documents in bold type, which contain more detailed information. Should you require copies, please contact your financial adviser.

Section 1 / *Product charges*

Standard contract charges

This charge is for general administration including preparing and processing your application, opening the SIPP Cash Account(s) and processing any fees relating to the payment of contributions into the Plan. It is taken annually for the ongoing administration of the Plan.

OPTION	ANNUAL PRODUCT CHARGE	REDUCED ANNUAL PRODUCT CHARGE	PAYMENT FREQUENCY
AXA Wealth Pension Funds Only	£0	NA	NA
Self-invested	£405	£310*	Payable at outset and each anniversary

* The reduced annual product charge applies to the Self-invested option if you have an investment of £50,000 or more in AXA Wealth Pension Funds at the point that the charge is due.

If you ask to start drawdown pension at outset, it cannot start on the day your Plan is set up. This means the first annual product charge will have been deducted before the tax-free lump sum and maximum income limits are calculated.

Upgrade to the Self-invested option charges

You will need to pay this charge at the date you upgrade. Our annual product charge, or reduced annual product charge, will then be due on each anniversary of the date you upgraded.

UPGRADE CHARGE

UPGRADING FROM	UPGRADE CHARGE	PAYMENT FREQUENCY
The AXA Wealth Pension Funds Only option	£405	Payable on upgrade
The Personal Pension	£265	Payable on upgrade

REDUCED UPGRADE CHARGE

The reduced upgrade charge will apply if you have an investment of £50,000 or more in AXA Wealth Pension Funds at the point that the charge is due.

UPGRADING FROM	REDUCED UPGRADE CHARGE	PAYMENT FREQUENCY
The AXA Wealth Pension Funds Only option	£310	Payable on upgrade
The Personal Pension	£170	Payable on upgrade

Other charges

CHARGE	DETAIL	AMOUNT AND PAYMENT FREQUENCY	MORE INFORMATION
Drawdown pension charge	This is an additional annual charge for policies in drawdown pension	£185 payable when you start drawdown pension and each anniversary of that date	Note 1 on page 10
Transfer in charges (including in-specie transfers)	We do not charge for transfers in from other providers. However, the previous provider may charge for transferring away	NA	NA
Fund management charges – AXA Wealth Pension Funds	These apply as well as the charges shown above and depend on the funds you choose	Variable depending on fund chosen, reflected daily in unit price	<p>You can get details from your financial adviser for individual fund charges that apply to:</p> <ul style="list-style-type: none"> ■ New plans. These are shown in the Retirement Wealth Account Fund List. ■ Upgrades from The Personal Pension. These are shown in the Individual Pension Plans Fund List.

Section 2 / Adviser charges

Adviser remuneration charges

One of the following charges may be applicable to pay your financial adviser for setting up or changing your Plan. For further explanation refer to note 7 on page 10.

FLEXIBLE ADVISER REMUNERATION (FAR)	
FAR payment	A charge deducted from your Plan at the time a contribution is made or Plan options changed

FUNDED INITIAL COMMISSION (FIC)	
Commission upfront set-up charge ¹	A one-off charge taken at the time a contribution is made or Plan options changed
Commission monthly set-up charge ²	A monthly charge, payable for an agreed number of months known as the Commission monthly set-up charge period
Early surrender charge	An amount equal to the remaining monthly set-up charges on your Plan

Your illustration will show the actual amounts payable as agreed with your financial adviser. An Early surrender charge will only apply if your Plan is terminated before the end of the Commission monthly set-up charge period.

¹ The Commission upfront set-up charge is calculated as 1% of the total FIC paid to your financial adviser, multiplied by the Commission monthly set-up charge period (in years).

² The Commission monthly set-up charge is the amount deducted from your Plan each month for the Commission monthly set-up charge period (selected from 12 to 60 months for single contributions and transfers and fixed at 24 months for regular contributions). The Commission monthly set-up charge equals the total FIC paid to your financial adviser divided by the numbers of months in the Commission monthly set-up charge period. The Commission monthly set-up charge period must end before your 75th birthday.

In addition, a charge for any ongoing advice you receive may be applicable to your Plan.

RENEWAL PAYMENT	
Renewal payment	An ongoing charge deducted from your Plan at an agreed frequency

Investment advice charges

If you select an Investment Advice/Deals Manager to act on your behalf, they will also apply their own set of charges. They will tell you what they are separately. You will need to pay these charges as well as our charges and any Adviser remuneration you may have agreed to pay from your Plan.

You should make sure you understand what these charges are for and that you have agreed to pay them.

Section 3 / *Investment charges*

These charges are only applicable to the Self-invested option within the Retirement Wealth Account.

This section details the charges for investing in different asset types. Buy and sell trades are classed as separate transactions for charging purposes. The **Your Investment Options** leaflet provides further information on the types of investments permitted within the Retirement Wealth Account.

ASSET/CHARGE	DETAIL	AMOUNT	MORE INFORMATION
AXA Wealth transaction charge	NA	£20 per transaction	Note 2 on page 10
Fund Supermarket (Mutual) Funds	<p>These charges will vary depending on the fund chosen.</p> <p>Initial charge Some funds have an initial charge taken as a percentage of the amount being invested in the chosen fund.</p> <p>Annual Management Charge Each fund will have an Annual Management Charge.</p>	Variable	The Mutual Funds List gives details of the funds available and an explanation of how these charges apply to your Plan
Fund Supermarket switch charge	NA	0 to 0.25% of amount switched	Note 3 on page 10. We will let you know if this charge will apply to you
Equities and other quoted investments	Traded online via Selftrade	£12.50 per transaction	Note 4 on page 10
Equities and other quoted investments	Not supported by Selftrade and traded offline via Charles Stanley	Variable per transaction	Note 5 on page 10
Discretionary Fund Management (DFM)	We do not charge you for investments you make through a DFM. However, they will apply their own charges and let you know what these are separately	Variable	Contact your financial adviser
Commercial property	You will have to pay charges for the purchase, sale, transfer and ongoing administration of commercial property	Variable	Property Charges leaflet

Charges will vary depending on the investment choices made and the amount of trading activity undertaken.

Section 4 / AXA Wealth Funds rebates

The AXA Wealth Funds rebate does not apply to upgrades from The Personal Pension.

We will value your holding in AXA Wealth Pension Funds on a monthly basis starting one month from the date you start the Retirement Wealth Account. We multiply this value by the corresponding annual rebate percentage and divide by 12 to give one months rebate value.

We use this value to buy and then add extra units proportionately across your existing AXA Wealth Pension Funds holdings.

The rebate will vary month to month based on the value of your holding in AXA Wealth Pension Funds.

VALUE	ANNUAL REBATE
Less than £50,000	0%
£50,000 and over, but less than £250,000	0.45%
£250,000 and over, but less than £500,000	0.50%
£500,000 and over, but less than £1m	0.55%
£1m or more	0.60%

Section 5/Charles Stanley & Co asset trading charges

Dealing charges

VALUE OF TRANSACTION	UK SECURITIES	OVERSEAS SECURITIES
Up to £5,000 consideration	1%	1.5%
The next £5,000 consideration	0.50%	1%
The balance	0.25%	0.375%
Minimum commission	£20	£50
Closing	£10	NA
Certificate charge	£10 per certificated transaction	£10 per certificated transaction

Government stamp duty is applied on purchases. In addition we are obliged to levy a charge on purchases or sales worth £10,000 and over. This sum goes towards funding the Panel on Takeovers and Mergers.

Custody charges

UK CREST-RELATED CHARGES	
Set-up charges	Nil
Annual custody listings	Free
Dividend collection charge	£4 each
Annual fee	Nil
Corporate events service	Free
Company reports	£5 + VAT each
Letters of representation	£5 + VAT each
Duplicate documents	£5 + VAT each
Transfer of shares	Free
Withdrawal of transfer of shares	£10 per holding
Re-conversion to share certificates	£10 per holding

OVERSEAS AND EUROCLEAR SETTLED SECURITIES	
Set-up charges	Nil
Custody listings	Free (annually)
Dividend collection charge and conversion into sterling	Free
Corporate events service	Free
Custody fee per security per year, pro rata	£30
Transfer in of shares	Free
Transfer of US and European stocks to another broker within local system	£25 per holding

PLEASE NOTE

Crest is the central securities depository for the UK markets and Irish stocks. It operates an electronic settlement system and can provide same-day clearing of securities transactions.

1 Product charges

No additional charges are applied for subsequent tranches of drawdown pension. This applies whether it is through an additional transfer of drawdown pension funds to the Retirement Wealth Account or where an additional tranche is being drawn down. No charges are currently applied for ad-hoc income payments.

2 Transaction charges

The AXA Wealth transaction charge applies when trades are made online via Selftrade or traded offline via Charles Stanley & Co. It is also payable when trades are made on your behalf by our Investment Support Team. This charge does not apply to trading in AXA Wealth Pension Funds or Fund Supermarket (Mutual) Funds traded online through FNZ, the Scheme's appointed Investment Administrator. This charge is payable from the SIPP Cash Account at the point the transaction is made. This charge is capped at £300 per trading year (other transaction charges, such as Selftrade charges may still apply which have no maximum trading charge amount).

3 Fund Supermarket charges

The fund switch charge applies to the 'buy' element of a fund switch made online through the Fund Supermarket. This charge is applied at the point the switch transaction is made. This charge is capped at £775 per trading year. Any funds bought through the Fund Supermarket may also benefit from a rebate to the SIPP Cash Account. This rebate is known as 'Standard Trail Commission' and will be paid at a frequency determined by the Fund Manager. See the **Mutual Funds List** for more information.

4 Selftrade charges

This charge applies to buys and sells made on exchanges via the Retirement Wealth Account that are acceptable to Selftrade who are the Scheme Appointed Equity Broker. This charge is payable in addition to the AXA Wealth transaction charge.

Additional charges may be incurred where deals are placed on exchanges not supported online by Selftrade. See 'Section 5 Charles Stanley & Co asset trading charges' on page 9 for further details.

5 Charles Stanley & Co charges

Charles Stanley & Co is the Scheme Appointed Default Custodian. They have a separate set of charges that apply per transaction to buys and sells of assets and other securities not supported online by Selftrade. Their charges are detailed in Section 5.

6 Transfer charges

AXA Wealth does not charge for transfers out of the Retirement Wealth Account, however, there may be some outstanding transaction charges, or contract charges that need to be settled before the transfer can take place. You may also incur charges from the receiving scheme. In addition, if FIC has been selected and the Plan is transferred out before the end of the Commission monthly set-up charge period, an Early surrender charge will apply (as described in Section 2).

7 Remuneration for other services

Remuneration for pension advice and investment management is subject to individual negotiation between you and your financial adviser. The Retirement Wealth Account offers two options for remunerating your financial adviser for initial advice, Flexible Adviser Remuneration (FAR) and Funded Initial Commission (FIC).

FAR – enables you and your financial adviser to agree an initial payment to be made from your Plan. This payment can be a percentage of contributions or a monetary amount and is deducted from your Plan at outset. For regular contributions this can also be deducted from each regular contribution upon receipt to your Plan.

FIC – enables you and your financial adviser to agree an initial payment paid by AXA Wealth to your financial adviser. The FIC payment can be either a percentage of contributions or a monetary amount. A one-off Commission upfront set-up charge is deducted from your Plan at the time the contribution is made. This charge is calculated based on the amount of FIC being paid and the Commission monthly set-up charge period.

A Commission monthly set-up charge is then deducted from your Plan over an agreed number of months (known as the Commission monthly set-up charge period). The total Commission monthly set-up charges deducted will equal the commission payment paid to your financial adviser.

Under both remuneration options a renewal payment can be paid to your financial adviser for ongoing advice you may receive for the Plan. This payment is deducted from your Plan at agreed intervals and can be either a percentage of the fund or a monetary amount.

On regular contributions sources, if there is an insufficient fund value at the time the payment is due, FAR for initial advice will be deferred until sufficient contributions have been received.

If your financial adviser is being remunerated under Funded Initial Commission and your Plan is terminated (such as by retirement, surrender or death) before the end of the Commission monthly set-up period, you may incur an Early surrender charge. The Early surrender charge will be equal to any Commission monthly set-up charges remaining. For Plans moving into drawdown pension, Early surrender charges will not be applied and any remaining Commission monthly set-up charges will either continue to be taken from the existing part of the Plan, or will be carried-over to the drawdown pension part of the Plan.

8 Former protected rights funds

If you started self investment before 6 April 2012 then any former protected rights will be held separately. Trading on the former protected rights will incur separate management and transaction costs.

9 Annuity purchase and pension sharing orders

We do not apply additional charges for annuity purchase or for administering a pension sharing/earmarking order as a result of a divorce.

10 SIPP Cash Account

This is the designated client account under the Self-invested option. This account receives your monetary contributions. It is from this account that any charges, including adviser remuneration payments and investment trades can be made subject to sufficient cash being available. If you started self investment before 6 April 2012 any former protected rights will have a separate designated client account. The designated client accounts will attract interest on credit balances at a commercial rate, 1.00% below the prevailing NatWest base rate, but no lower than 0%.

Please note

All charges expressed as a monetary amount (excluding the £50,000 qualifying investment amount applicable to the reduced annual product charge and the AXA Wealth Funds rebate thresholds) may be increased annually, in line with the Average Weekly Earnings Index (or other suitable index), normally on 1 July.

We reserve the right to amend our charges and will notify investors accordingly. If changes to our charges are proposed for any reason other than stated above, we will endeavour to write to you no less than 30 days before implementation with our reasons. For further information on the product details and terms, please refer to the **Terms & Conditions**.

Our products are not currently liable to VAT. We reserve the right to increase charges accordingly in the event that there is a change in the price of services as a result of a change in VAT rules or any other applicable tax.

We reserve the right to charge for additional services outside our normal administrative activities on a time cost basis. The time cost is currently charged at £102 per hour, and prior notification will be given if this charge is likely to apply.

If you have selected the Self-invested option, other than fund management charges, all charges levied by us will be deducted from your SIPP Cash Account(s). You will need to ensure there is sufficient cash available to cover the charges. Please refer to the **Terms & Conditions** for an explanation on the process where there is insufficient cash available.

Discretionary Fund Manager (DFM) charges will be taken from the DFM Portfolio that has been established.

For AXA Wealth Pension Funds Only option, we will deduct all charges other than fund management charges, by cancelling units in the funds you hold.

Contact us /

Telephone 0845 122 3007

Visit www.axawealth.co.uk

FINANCIAL ADVISER

If you would like to learn more about our products and investments, or require any advice or further information, we recommend that you speak to a financial adviser.

Please note that financial advisers use a variety of different ways to charge you for their services and you will be liable for any charges incurred. Please ask your financial adviser for full details of these charges.

If you do not have a financial adviser you can find one in your area by contacting the Institute of Financial Planning on 0117 945 2470 or at www.financialplanning.org.uk

FURTHER INFORMATION

If you wish to obtain information on an existing AXA Wealth policy or would like to discuss an application which has already been sent to us, please contact:

TELEPHONE

0845 122 3007

Available 8.30am to 5.30pm,
Monday to Friday.

EMAIL

individual-admin-enquiry@axawealth.co.uk

Please be aware that emails are not secure as they can be intercepted, so think carefully before sharing personal or confidential information in this way.

ADDRESS

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ONLINE SUPPORT

Please visit our website to access up to date information about our products and fund ranges.

AXA Wealth, Winterthur Way, Basingstoke RG21 6SZ. Telephone number: 01256 470707.
As part of our commitment to quality service and security, telephone calls may be recorded.

The Retirement Wealth Account is provided by AXA Wealth Limited (No. 01225468) and the scheme administrator and trustee is AXA Wealth Services Limited (No. 02238458). Both companies are authorised and regulated by the Financial Services Authority, are registered in England and are limited by shares. Their registered office is 5 Old Broad Street, London EC2N 1AD.